

# X CASE STUDY

**A**s one of Charlotte's premier property developers and tenant representatives, R·E·D Partners was challenged with creating a workplace for one of Charlotte's oldest and most respected law firms, Johnston, Allison & Hord, as it relocated to Primax Properties newest commercial project.

The building itself is a modern version of the Federal style of architecture, which is named for the political period of 1780 – 1830. The building includes decorative elements of this style and represents a mixture of styles including Renaissance, Palladian, French, Greek and Roman architecture in one of city's oldest historic districts.



*Architect's rendering*

## JOHNSTON ALLISON & HORD

This mix of old and new will be the new home to Johnston, Allison & Hord. Founded in 1922 in Charlotte, Johnston, Allison & Hord is a full-service, commercial and business law firm specializing in the health care, construction and real estate development industries. Their practice areas also include banking, trusts and estates and taxation. With 30 attorneys and 60 staff members, the firm has experienced steady growth causing them to outgrow their current location on East Morehead Street.

*“XZact Technologies took the bull by the horns and delivered everything we asked for. They took the time to ask the right questions and without a doubt coordinated their work with all of the other designers. We could not have asked for a better experience.” - Hall Johnston of R·E·D Partners.*



To create the technology infrastructure design for the four-story brick structure, Hall Johnston of R·E·D Partners chose the seasoned team of XZact Technologies, Inc. to put together the design plan for the project. “The building interior design created some unique challenges for the structured cabling plant.” said Rick Sousa, RCDD, the JAH design team leader. With a design nod to the stately interior features of deep tray ceilings, stonework, wood paneling & specialty lighting, the cabling system and devices needed to be functional yet integrated. “Our design had to include a cabling system plan capable of supporting the current technologies of a growing law firm, but also offer capacity for growth as newer solutions were rolled out to the attorneys and support staff.”

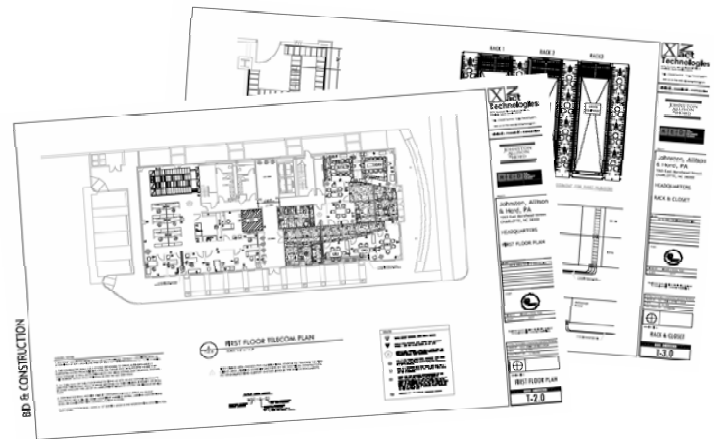
The XZact design team worked with the interior architects at Gresham Smith & Partners and their mechanical and electrical designers to carve out telecommunications room space, riser pathways, conduits

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systems for crossing ceilings, and connections into the complex audio, video & conferencing systems required in a law firm of today.

“Part of our discussions with the client included cooling, primary power & power conditioning to insure the gear that connected to our structured cabling system was properly cooled and powered” - explained Brian McKinney, XZact Technologies Client Liaison to the JAH team.

Within the timeline required, XZact Technologies, Inc. delivered to R-E-D Partners an enhanced Category 6 solution throughout the Johnston, Allison & Hord space with a nod to all of the interior nuances. Color-coded cables and outlets will allow for an easily managed system, wide, covered wire managers will allow the network engineers to effectively manage the entire network of patch cables to each of the user locations and the racking systems will allow for growth and expansion as new technologies are rolled out.



Overall, a design solution for the law firm of today with a clear vision of tomorrow.



**RED Partners** focuses on commercial development including neighborhood and community retail centers, urban infill mixed use, historic rehabilitation, residential lot development, residential condominiums and built-to-suit properties. RED Brokerage concentrates on site selection for both RED partners and developers, as well as general commercial land and income property brokerage.



**XZact Technologies** is your logical choice when seeking a Charlotte-based Technology Service Provider. We are a single and complete resource for the planning, design, installation, certification and maintenance of your communications network. Our mission is simple and singular: to bring expertise, vision and passion to all our customers, within any and every area of communications, no matter where their goals for growth may take them.

From the very basics of architecture, space planning and pathways –XZact knows to design, plan & install for your organization’s future while understanding its past. Our keen knowledge of the physical layer and our deployment of the latest in voice, video & data networking solutions allow our team to support today’s plans and tomorrow’s technology vision of your organization.

Contact us today at (704) 527-1515 or email us at [Sales@xtcorp.com](mailto:Sales@xtcorp.com)